SCC Grants Grantee Onboarding

December 1, 2025



Congratulations!



Thank you!

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Grantee Manual

Your Project Manager

Grantee Manual

Congratulations on your Coastal Conservancy grant award! This Grantee Manual tells you, the grant recipient, what to expect as you manage your Conservancy grant. It also provides links to key documents we, the Coastal Conservancy, may require as part of your grant. The Grantee Manual is arranged by chapters that address key questions you may have about your Conservancy grant.

The rules and processes described in this manual are designed to help your grant-funded project be a success, ensure timely payments to you, and help your grant pass an audit without problems (all Coastal Conservancy grants can be audited by the State's Department of Finance, either during or after the completion of the grant-funded project).

A flow chart of the steps and responsibilities in managing a Conservancy grant can be found here.

A series of short videos explaining the steps in managing a grant <u>can be found here.</u>

Contact your Conservancy Project Manager if you have questions about your Conservancy grant. We are here to help you and make sure your project is a success!

- 1. How do I get my grant?
- 2. When can I start work under my grant?
- 3. How do I get paid?
- 4. How do I handle sign and funder acknowledgement requirements?
- 5. When should I communicate with my Conservancy Project Manager? What if I need to make changes?
- 6. How do I wrap up my grant?
- 7. What else will help make my project a great success?
- 8. Index of forms, guidance, and sample documents.

The full Grantee Manual can be viewed and downloaded here.

Acquisition Projects (unique)

Grant Agreement



Acquisition Document Review



- Appraisal
- Preliminary Title Report
- Environmental Assessment
- Purchase and Sale Agreement
- Grant Deed or Conservation Easement
- Baseline Conditions Report
- Monitoring and Reporting Plan (easements)
- Sign Plan
- SCC Offer To Dedicate (OTD)
- Escrow Instructions
- Prelim Closing Statement

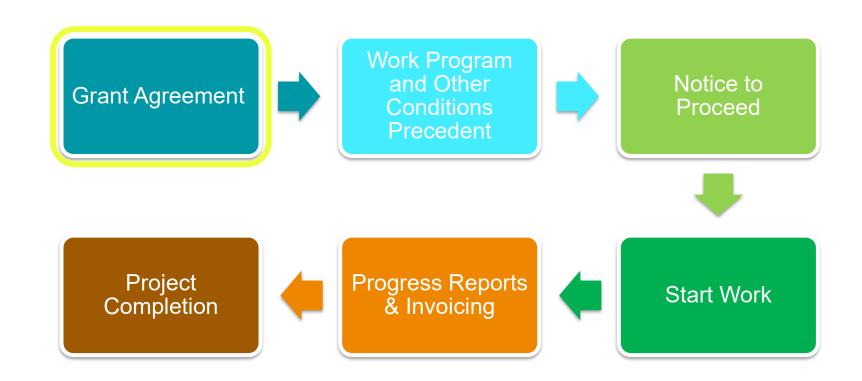
Grantee Invoice Request Letter

+

Check mailed to Escrow

- Invoice Request Letter 20 business days ahead of closing
- Letter template provided by PM
- Check mailed directly to escrow

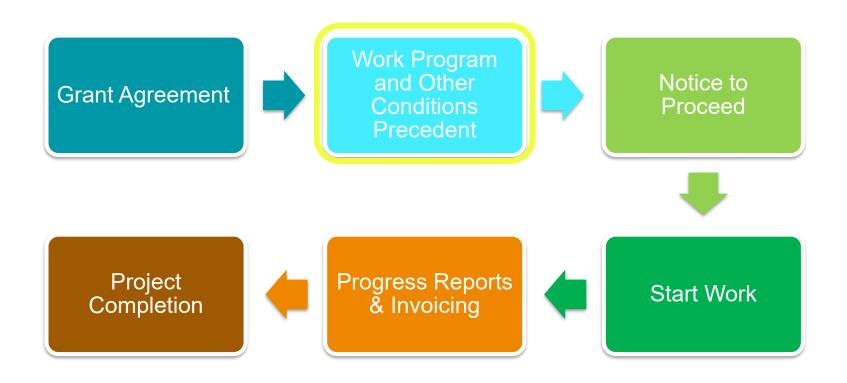
The Conservancy approved your grant, now what?



Grant Agreement

- Payee Data Record (Standard 204 Form)
- Three important dates:
 - Completion Date (when work must be complete)
 - Final Request for Disbursement Date (final invoice date)
 - Termination Date (when grant will close)
- Your grant agreement has a # GXX-XXX that will be used on future documents

Next up... Conditions Precedent to Disbursement



Conditions Precedent to Disbursement

- Grantee Board Resolution
- Proof of Insurance
- A statement identifying and confirming all permits and approvals have been obtained (for implementation)
- Work Program
 - Budget
 - Subcontractors
 - Plan for acknowledgement

Grantee Board Resolution

Sample Resolution

Authorizes a designated person to act as a representative of the grantee

Here's a template you can use

esolution No.	
esolution No.	

Resolution of the [City Council/Board of Supervisors/Board of Nonprofit Organization/etc.]

Approving the Grant of Funds from the State Coastal Conservancy

For (project title)

WHEREAS, the Legislature of the State of California has established the State Coastal Conservancy ("Conservancy") under Division 21 of the California Public Resources Code, and has authorized the Conservancy to award grants to public agencies and nonprofit organizations to implement the provisions of Division 21; and

WHEREAS, the Conservancy awards grants for projects that it determines are consistent with Division 21 of the Public Resources Code and with the Conservancy's Strategic Plan and that best achieve the Conservancy's statutory objectives, in light of limited funding.

W	HEREAS, at its	_, 20_ meeting	g, the Conservan	icy adop	ted a resolution	authorizing	g a
grant to	[insert name of grantee]	("grantee") for	[insert name of]	project]	("the project").	The resolu	tion
vas adoj	oted by the Conservancy	pursuant to and	d is included in t	the Cons	servancy	, 20	staff
ecomm	endation, a copy of which	h is on file with	the grantee and	l with th	e Conservancy.		

WHEREAS, the Conservancy requires that governing body of the grantee certify through a resolution that it approves the award of Conservancy grant funding and authorizes the execution by a representative of the grantee of a grant agreement on terms and conditions required by the Conservancy grant agreement no. ____.

Proof of Insurance

- \$2,000,000 in liability for construction
- \$1,000,000 in liability for planning
- May need bonding and/or lien release depending on your project (if >\$250k).

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ACORD 25 (2014/01)

e ACORD name and long are registered marks of ACORD

Common insurance minimums

General Liability: (Including operations, products and completed operations, as applicable)	\$2,000,000 per occurrence for bodily injury, personal injury and property damage. If Commercial General Liability Insurance or other form with a general aggregate limit is used, either the general aggregate limit must apply separately to the activities under this agreement, or the general aggregate limit must be twice the required occurrence limit.
Automobile Liability	\$1,000,000 per accident for bodily injury and property damage.
Worker's Compensation and Employer's Liability	Worker's compensation as required by law and Employer's Liability of no less than \$1,000,000 per accident for bodily injury or disease.
Watercraft Liability (for private vessel) coverage, if required under 1.d., above	In the following amounts: a. Vessels under 26 ft.: \$1,000,000 combined single limit. b. Vessels over 26 ft. or vessel involved in research: \$2,000,000 combined single limit.
Course of Construction:	"All Risk" (Special Perils) coverage form, with limits equal to the completed value of the project with no coinsurance penalty provisions.
Property Insurance	90 percent of full replacement cost of the facilities or structures.



Work Program

Purpose

- Project roadmap
- Tasks, deliverables, schedule, and a task-level budget
- Shared understanding with Conservancy PM
- Living document; can be modified

WORK PROGRAM

[Context for the Work Program: The Work Program is a very important roadmap for what you will accomplish with your grant. It details the specific tasks, deliverables, project schedule, and a task-level budget for your funded project. This work program is important when you are billing to your grant; you will use all the tasks and the task-level budget in your invoices.]

Grantee Name [FILL IN]
Project Name [FILL IN]
Conservancy Grant Agreement # XX-XXX [FILL IN]
Today's Date [FILL IN]

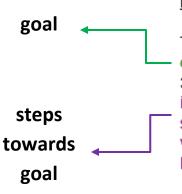
I. PROJECT DESCRIPTION

The purpose of this project is ______. The Grantee will ______. [The project description should reflect the scope of work in the grant agreement. It can be more detailed but not different than the scope.]

Link to work program here

Work Program: Project Description

Concise, high-level summary of your project



PROJECT DESCRIPTION

The purpose of this project is the enhancement of approximately three acres of the existing back dunes at Bruce's Beach in Manhattan Beach from approximately 36th Street to 23rd Street, within 0.6 miles of coastline. The restoration project will involve the removal of non-native vegetation, seeding/planting of native vegetation, strategic installation of sand fencing and other features to help establish vegetation, installation of symbolic fencing, and installation of educational features like interpretive signage.

Work Program: Scope of Work

Task 2 Name of Task

•[Insert description of the work that will be completed for this task. Use subtasks only if necessary. Deliverables are products, not actions, that are submitted to the project manager that demonstrate project milestones or effectiveness, such as plans, reports, photos, etc.]

•Subtask 2.1

•[Insert brief description]

•Subtask 2.2

•[Insert brief description]

•Task Deliverable(s):

[Deliverables are products, not actions, that can be emailed to your project manager to demonstrate that you are meeting project milestones. For Task 1 Project Management, please keep the deliverables written in black text. For all other Tasks, you may choose what deliverables you will submit to your Conservancy Project Manager.]

Work Program: Schedule

Task Number	Task Title	Deliverable	Estimated Start Date	Estimated Completion Date
1	Project Management	Progress reports, invoices, (submitted quarterly) and subcontract documentation.	Not Applicable	Monthly throughout the contract term
2	Restoration Planning and Monitoring	 Complete baseline wetland condition assessment report (CRAM) Complete annual shorebird monitoring reports (2) and submit data (<u>EcoAtlas</u>) 	June 2023 May 2023	Sept 2023 Jan 2024/2025
		Complete quarterly water quality and trash monitoring assessment Complete post-project wetland assessment report (CRAM)	June 2023 Feb 2025	Quarterly July 2025
3	Invasive Plant Eradication	Conduct surveys to update distribution map of target invasive plant species. Assess treatment priorities and develop treatment schedule.	June 2023 August 2023	Ongoing Sept 2023
		 Eradicate 11, and control 5, nonnative, invasive plant species across the 650-acre Project Area 	Sept 2023	August 2025

Work Program: Budget

Simplicity allows flexibility

Task Number	Task Title	Coastal Conservancy Grant
1	Project Management	\$37,250
2	Planning	\$12,386
3	Construction	\$89,565
4	Community Engagement	\$12,500
	Indirect Cost Rate (18%)	\$27,199
TOTAL		\$178,900

Work Program: Budget Details

A. Grantee Expenditures

- 1. Direct Expenditures
 - Materials/Supplies
 - Mileage/Travel
 - Equipment
 - Food
- 2. Staff time, Stipends
- **B. Subcontractors**
- C. Indirect Costs

See budget guidelines <u>here</u>





















Work Program: Plan for Acknowledgement

Examples:

- Signage or other interpretive elements
- Social media posts
- Website announcements
- Press releases
- Program brochures

Note: we understand that the Conditions Precedent may take a lot of staff time, so talk to your SCC Project Manager about charging some staff time to your grant before you get your Start Work letter.

Logos guidance & images on our website





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Boy Scouts of America, Western Los Angeles County Council

We are so excited to announce our partnership with California State Coastal Conservancy on a new initiative called "Explore the Coast", where low-income kids can experience the magic of Camp Emerald Bay during a 3-day trip to Catalina Island. Thanks to the support of Coastal Conservancy, kids will have the opportunity to swim, kayak, canoe, snorkel. learn about marine life and so much more!

Next up... Notice to Proceed



Notice to Proceed or "Start Work" Letter



start work date

February 27, 2024

Roxanne Avant Urban Surf 4 Kids 9380 Activity Road Ste H. San Diego, CA 92126

Re: Unlocking the Ocean Surf Therapy, SCC Grant Agreement No. 23-042, Approval to Start Work

Dear Ms. Avant.

In accordance with our Grant Agreement No. 23-042, this letter provides written approval of the Conditions Precedent as described below.

Condition 1: A resolution designating positions whose incumbents are authorized to negotiate and execute this agreement and amendments to it on behalf of the grantee has been submitted.

Condition 2: The Work Program dated February 14, 2024, as attached, is approved. All contractors retained in connection with the project thus far have been approved. The plan for acknowledging the Conservancy's assistance in Work Program is approved.

Condition 3: The grantee has the required insurance coverage, including the additional insured endorsement. Acquiring permits to host the surf camps on southern California beaches is part of the project and will be submitted to the Conservancy Project Manager when they are received.

Having satisfied the conditions above, you may begin project implementation in accordance with the approved Work Program. I look forward to working with you on this great project!

Sincerely,

Bryce Keyes

Grey Genthier

Bryce Keyes Project Manager Greg Gauthier Deputy Regional Manager

Attachment: Urban Surf 4 Kids Work Program 2.14.2024

1515 Clay Street, 10th Floor Oakland, California 94612 510-286-1015

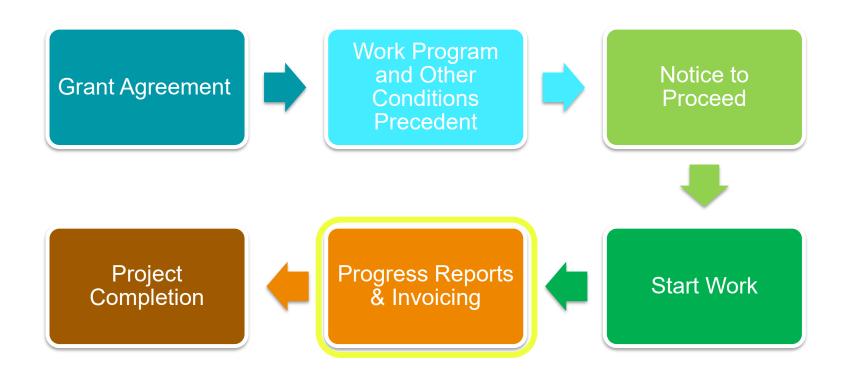
California State Coastal Conservancy

Now you can start work!





Next up... Progress Reports & Invoicing



Invoicing- How do I get paid?

When?

- Submit invoices no more frequently than monthly, no less than quarterly
- Invoicing deadlines are enforced and falling behind can result in a "stop work"
- First invoice period starts at start work letter date
- Invoices cannot cross over into a new fiscal year: FY = July 1 to June 30

What?

Invoice = Progress Report + RFD + backup documentation

RFD = Request for Disbursement Form

- Combine all docs into a single PDF and email to <u>invoices@scc.ca.gov</u> and cc your project manager
- Send deliverables separately to your PM

REQUEST FOR DISBURSEMENT FORM - GRANTS

From Work Program, should be the same for each invoice

						(A) GIGANTEE EXI ENDITORES.				
Name of Grantee:		Agreement No.	Invoice No.		1	(1) Labor - Description (Job Title)	Hourly Rate	No. Hours Worked	Task No.(s)	Amount
Address (include zip code):	Project Name:									
	Billing Period Cov	vered:								
	From:		To:							
Work Program Task Number and Name	Task Budget	Costs Incurred this Period	Total Cost to Date	Remaining Balance						
				\$0.00	1					
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Total Paid to Date			\$0.00		İ					
Maximum Paid to Date allowed before final					1					
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RELEASE OF WITHHOLDING	Final invoice							SUBT	OTAL SECTION 3	\$0.0
TOTAL AMOUNT REQUESTED		\$0.0	0		1				SUBTOTAL (1-3)	\$0.0
TOTAL AMOUNT REQUESTED		\$0.0			1	(B) INDIRECT COSTS - Indirect Cost Rate% (fil	l in if applicable)			
Attach Progress Report, all receipts	s of expenditures	, and other suppo	rting documents re	quired.				GRAND TO	OTAL (A 1-3 + B)*	\$0.0
Form will autocalculate fields highlighted in	green.					NOTE: *Should agree with Total for Costs incurred This	Period on page 1			

NOTE: *Should agree with Total for Costs Incurred This Period on page 1

Form will autocalculate fields highlighted green.

State of California, State Coastal Conservancy, Rev. SCC:1 (6/25)

RFD Page 1

This side of the form summarizes the expenses from the billing period and funds spent to date

The address must match your STD 204 form (Payee Data Form)

Task #, name, and budget must match your approved Work Program

Withholding = final 5% or \$100k, whichever is less

REQUEST FOR DISBURSEMENT FORM - GRANTS

Name of Grantee:	Agreement No.	Invoice No.				
Address (include zip code):	Project Name:					
radices include up codes.	r roject riame.					
	Billing Period Cov	ered:				
	From:		Te:			
Work Program Task Number and Name	Task Budget	Costs Incurred this Period	Total Cost to Date	Remaining Balance		
				\$0.00		
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				\$0.00		
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				\$0.00		
Subtotal Tasks	\$0.00	\$0.00	\$0.00	\$0.00		
Indirect Costs (Indirect Rate% (fill in if applicable))				\$0.00		
TOTAL	\$0.00	\$0.00	\$0.00	\$0.00		
Amount withheld to date, if applicable:						
Total Paid to Date			\$0.00			
Maximum Paid to Date allowed before final invoice			\$0.00			
RELEASE OF WITHHOLDING	Final invoice					
TOTAL AMOUNT REQUESTED		\$0.00				
Attach Progress Report, all receipts of expenditures, and other supporting documents required.						

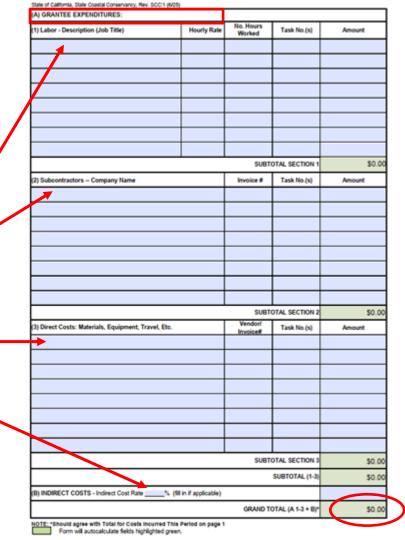
Form will autocalculate fields highlighted in green. From Work Program, should be the same for each invoice

RFD Page 2

This page breaks down the expenses listed on Page 1 as follows:

- (A) Grantee Expenditures
- (1) Labor: Breakdown of labor costs by staff title, rate, and hours worked
- (2) Subcontractors: list invoices
- (3) Direct Costs: list materials, equipment, travel costs
- **(B) Indirect costs-** rate must match Work Program

You must provide backup for all expenditures in section (A) (2) and (3)



Total must match page 1

Backup Documentation: Sub-contractors

- Provide subcontractor invoices as backup- must include a description of work completed and fees/cost
- Subcontractor provides a service through a contract with the grantee- examples:
 - Cultural resource specialist
 - Community engagement facilitator
 - Design consultant
 - Project-related technical assistance

Backup Doc Examples: Materials

- Paid receipts
- If purchased online, show "shipped"
- No bank statements
- Save your receipts!







Backup Doc Examples: Travel Expenses

Personal vehicle mileage reimbursement rate (with travel record)

	То	From	Van	Purpose	Mileage	Amount
4/7/22	Campus Point	PAL Teen Center	Bellota	PAL	43	\$25.16
05/03/22	Ellwood	Tucker's Grove	Bellota	Treefrogs	18	\$10.53
3/14/22	Finney St.	Ennisbrook	Bellota	Treefrogs	33	\$19.31
5/4/22	Goleta Beach	Tucker's Grove	Bellota	Mockingbirds	33	\$19.31
5/19/22	Goleta Beach	PAL Teen Center	Bellota	PAL	34	\$19.89
4/4/22	Hammonds	Ennisbrook	Bellota	Treefrogs	28	\$16.38
4/6/22	Hammonds	Rocky Nook	Bellota	Herons	40	\$23.40

OR

- Gas (with receipt)
 - + rental car cost (if applicable)
- Lodging (hotel receipt)
- Food (pier diem rate)
- Parking and tolls



GIG: Helio Marlim. You've ended your Multi-day Rental. Thanks for choosing Gig! Thanks for using Gig! Trip Charges Rental (1 day) \$83.00 Total Paid \$83.00 A FROM Oct. 9, 2021, 6:58 p.m. PST

Link to Travel Reimbursement rates here

Progress Report

- Use the <u>template</u>
- PR period same as billing period
- Update on project: overall and progress by task- description of billed costs
- Status of deliverables
- Optional: We love pictures & stories! -> send directly to PM

Briefly summarize the work done on each work program task during the billing period for which you are seeking disbursement of funds.

Task 1:

Task 2:

Task 3:

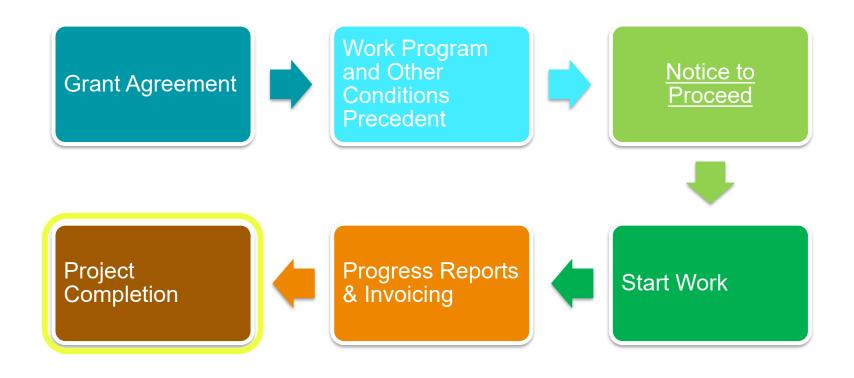
Task 4:

Task	Task Name	Deliverable	Due Date	Included in this Progress Report	Date sent to Project Manager*
1	Project Management [THIS IS A SAMPLE]	Monthly invoice [THIS IS A SAMPLE]	Monthly	yes	Ongoing
2	Conceptual Planning [THIS IS A SAMPLE]	Conceptual plan documents [THIS IS A SAMPLE]	7/1/2025	Already submitted	6/27/2025
3	[ENTER TASK]	[ENTER DELIVERABLE]	[ENTER DATE]	SUBMITTED IN THIS PROGRESS REPORT?	SENT TO PROJECT MANAGER?

Advanced Funds

- Talk to your project manager if reimbursement will be challenging for your grant
- Eligible for grantees serving disadvantaged, low-income, and under-resourced communities or organizations with modest reserves and potential cashflow problems.
- Advanced funds must be in a federally insured, interest-bearing account.
- Deposits, including interest and withdrawals need to be tracked.

Next up... Project Completion



The Life of Your Project

You did it!

Invite us to:

- Site visits
- Community events
- Public events
- Press conferences

And keep in touch ©







Project Completion

- Submit all deliverables
- Submit final request for disbursement and progress report
 - Request withholding and check "Final Invoice" box

REQUEST FOR DISBURSEMENT FORM - GRANTS

Name of Grantee:		Agreement No.	Invoice No.		
Address (include zip code):	Project Name:				
	Billing Period Cov	ered:			
	From:		To:		
Work Program Task Number and Name	Task Budget	Costs Incurred this Period	Total Cost to Date	Remaining Balance	
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				\$0.00	
Subtotal Tasks	\$0.00	\$0.00	\$0.00	\$0.0	
Indirect Costs (Indirect Rate% (fill in if applicable))				\$0.00	
TOTAL	\$0.00	\$0.00	\$0.00	\$0.0	
Amount withheld to date, if applicable:					
Total Paid to Date			\$0.00		
Maximum Paid to Date allowed before final invoice			\$0.00		
RELEASE OF WITHHOLDING	Final invoice				
TOTAL AMOUNT REQUESTED		\$0.00			
Attach Progress Report, all receip	ots of expenditures,	and other supporti	ing documents re	quired.	
Form will autocalculate fields highlighted i	in green.				

Resources

Grantee Resources

Index of forms

Coastal Conservancy Grantee Manual

8) Index of Forms, Guidance and Sample documents

Forms

- Acquisition Checklist
- Budget Template
- Federal Sub-Awardee Questionnaire
- Progress Report Template
- Progress Report Template Explore the Coast Projects
- Project Report Template Explore the Coast Final Report
- Reguest for Disbursement Form in Excel format
- Request for Disbursement Form in pdf
- RFD/Invoice tracking spreadsheet
- STD-204 form
- Work Program Template
- Explore the Coast Work Program Template

Guidance & Sample Documents

- · Budget guidelines for agencies and universities
- Budget guidelines for non-profit organizations
- Explore the Coast Allowable Costs
- Guidance for Wetland Monitoring
- Guidance Plan for Signage and Acknowledgement
- Logo and Signage Guidance
- Prevailing Wage rules
- Request for Disbursement Form Instructions
- Tips for Meaningful Community Engagement
- Tips for Equitable Workforce Development
- · Travel Reimbursement Guidance
- Typical Grant Agreement Terms

Sample Documents

- 31116(d) agreement
- Board Resolution before your grant has been awarded
- Board Resolution after your grant has been awarded
- Documentation of Match Letter
- Insurance policy certificate
- Notice to Proceed
- · Request for Disbursement of Withholding

